



# ADVANTESCO

Company Profile

# About ADVANTESCO

ADVANTESCO combines three decades of leading technological expertise with 10+ years of GCC and Middle East experience. We meld the prime of European know-how with the most Advanced Technology Solutions developed in Silicon Valley and abroad.

Following our corporate principle "Solutions straight to the point", we strive to deliver all our projects in time and within our customer's budget and work towards a long-lasting business relationship with our esteemed clients.

Our team of professionals provides all the resources and capabilities required to assess, design, build and manage modern IT environments. We ensure our clients receive the best service in the region by being creative, functional, simplistic and affordable and by strictly adhering to honesty and integrity as the building blocks of success.

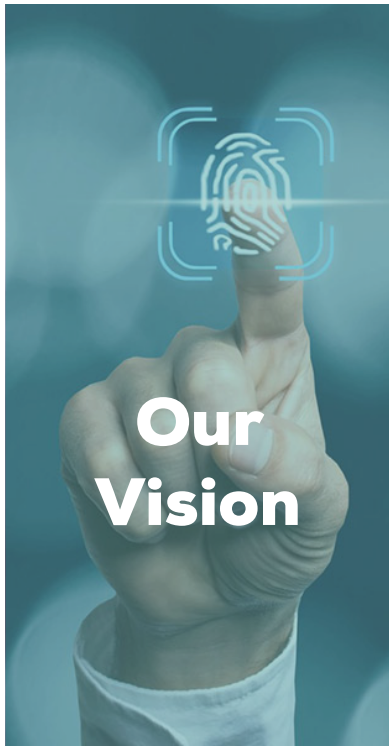


INCORPORATED IN 2014 BY EVOLVING FROM AN INTERNAL IT DIVISION OF THE REGIONS LARGEST OIL & GAS TURNAROUND MANAGEMENT COMPANY WITH A WORKFORCE OF 4000+ EMPLOYEES.

MIDDLE EAST'S ONLY CERTIFIED APPLE CONSULTANT NETWORK PARTNER SINCE 2015

PEPLINK DISTRIBUTOR FOR THE MIDDLE EAST SINCE 2015

PEPLINK DISTRIBUTOR FOR INDIA AND AFRICA SINCE 2016



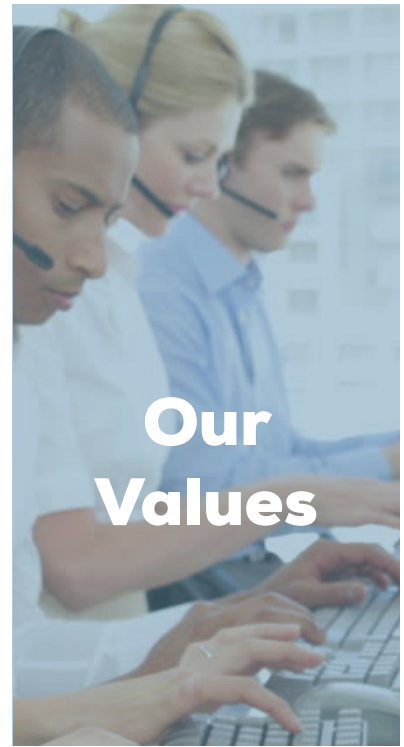
## Our Vision

Being Creative,  
Functional, Simplistic and  
Affordable



## Our Objective

Simplifying every day life  
through State of the Art  
Technology Solutions



## Our Values

Using honesty and  
integrity as the building  
blocks of success

## Our Mission

Developing the most creative  
designs and bringing ultimate  
product functionality to the  
market by keeping ease of  
use on the forefront and  
encouraging employees,  
partners and clients to share  
their best ideas for making  
our solutions affordable to  
the world.



Consultants  
Network

Professional Services Team



Protecting Business Continuity

# Solutions

## What we offer

As Middle East's one and only certified Apple Consultant Network partner, Advantesco works closely with the Apple team to provide expert planning, consulting and support for managed technology solutions for a range of clients and projects, from enterprise class installations right through to small to medium business operations.

### Consultancy and Design

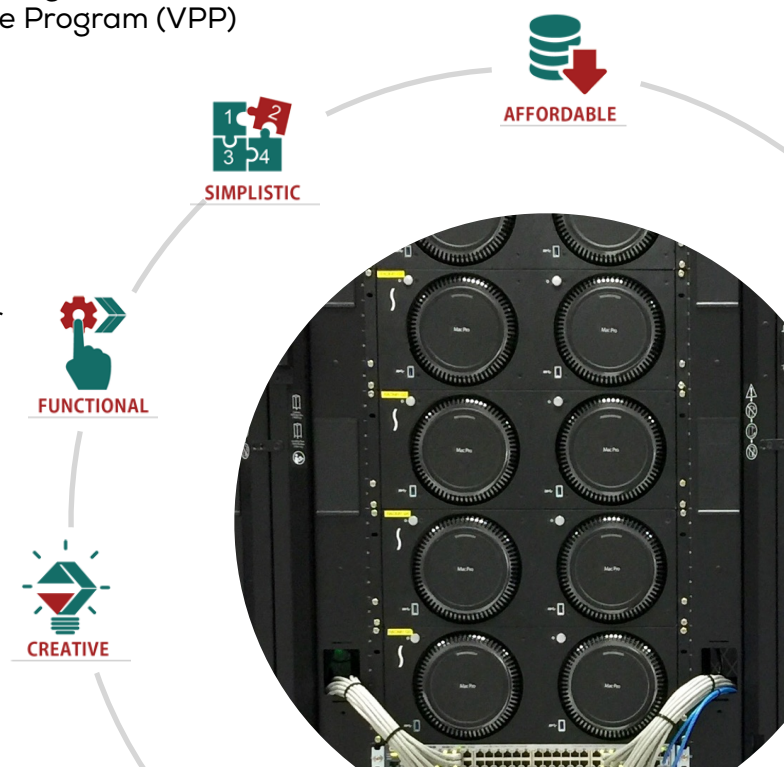
Technology changes rapidly. It is difficult to stay on top of the latest tools, standards, processes that can be leveraged to give your business a strategic advantage. During our meeting, we find out how your current technology is working for you. We can advise on every aspect of your workflow and the hardware and software it relies on, as well as security, WiFi, networking and storage. We can find you the best, qualified hardware to work with your key software, and build cross-platform systems to help with everything from content creation to delivery to backup, and provide the best possible tech support while we're at it.

### Installation and deployment

When it comes to installing your new equipment, whether it's five devices or 50,000, we do everything to make sure you're up and running as quickly as possible and suffer minimal downtime, working alongside your project manager or providing our own internal project management. We'll deliver all devices to your users' desks or hands, deploy MDM solutions if needed, and make sure everything's integrated with your existing systems and devices. We help you together with the Apple Store team to register for Apple's Device Enrolment Program (DEP) and Volume Purchase Program (VPP)

### Training

We offer standard or bespoke training for your Apple technology deployment and mobile device management. The courses make sure your end users and tech staff are completely up to speed with your new equipment and know how to get the most out of it, so there's no dip in productivity.







## **SD WAN**

Already in The  
future?

## **Network - the backbone of companies**

"SD-WAN is an early mainstream technology that offers several benefits compared to traditional, router-based WANs. I&O leaders responsible for planning, sourcing and managing WANs can reduce costs and improve agility and uptime by using SD-WAN products."  
Andrew Lerner, Gartner

Do you want to give your staff more mobility, or to offer secure network access to guests and visitors? Maybe you want to deploy a converged voice and data environment?

### **Managed LAN services for businesses**

Professionally designed and managed networks for your business or venue. Whether wireless or wired LAN, Advantescio can take away the headache of managing the Local Area Network at your global sites to provide you with an end-to-end managed service not just from router to router, deep into the heart of your organization.

### **Super-fast network design and installation**

Our team of engineers work with customers of all sizes and types to design and optimize the network in your workplace to fit the requirements you need. From linking several buildings to installing features like guest or social Wi-Fi, we bring you our expertise and ideas to make sure you have the best internet and network experience that we can provide.

### **Round-the-clock monitoring and maintenance**

If the worst happens and you have a problem with your internet, we aim to be at work to diagnose and solve the problem before you even realize it is there. Remote device management, network diagnostic tools and advanced monitoring and alert systems allow us to make sure you stay online and uninterrupted.

# Distribution

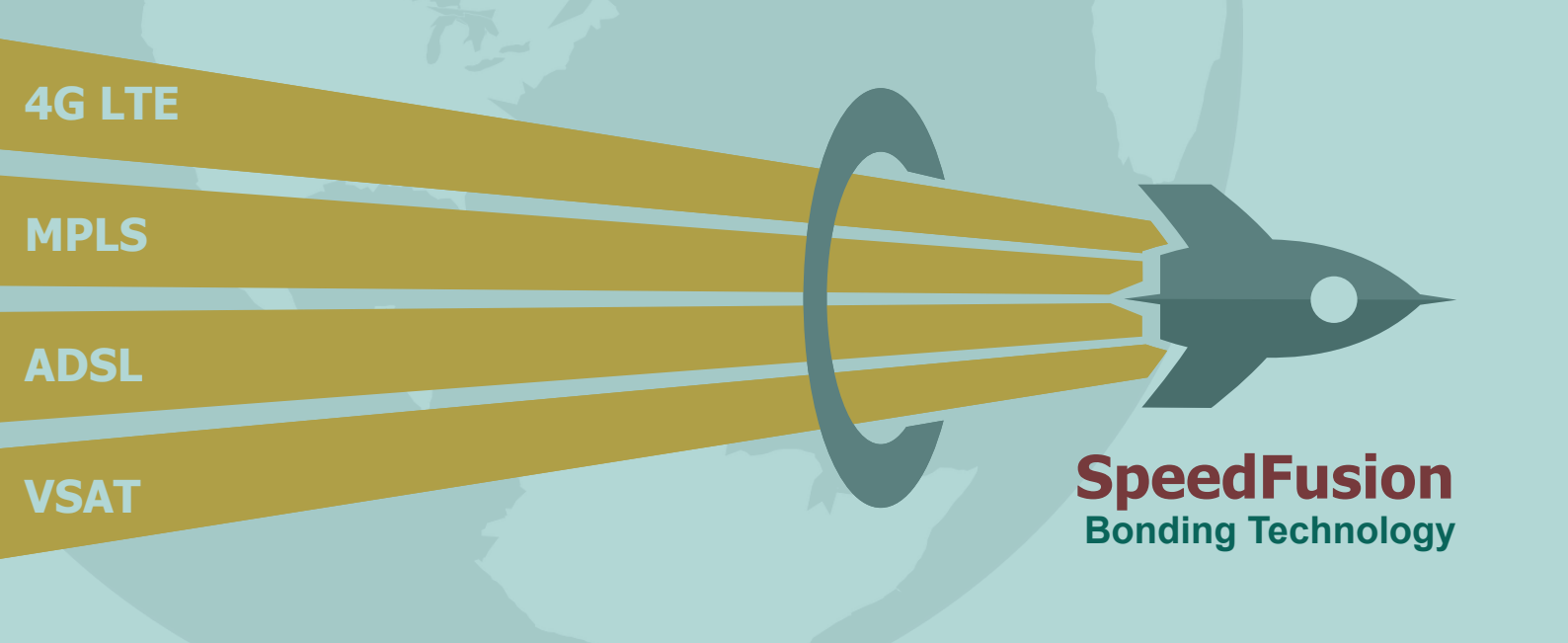
## Peplink

From routers to access points to cloud platforms, Peplink has everything you need to build a software-defined network that is fully configurable from any web browser. The multi-WAN VPN bonding (SD-WAN) technologies providing you with easy and seamless networking that you can always count on. They offer best product availability, support and customer service in the business

### From home-office users to enterprise-branch networks to emergency vehicles

The routers and access points are with industry-leading durability and have a straightforward and intuitive web interface with a wide range of features that are difficult to match.





## Speed & Reliability. Over Any Connection

Thousands of organizations use SpeedFusion bandwidth bonding to affordably achieve greater throughput, resilience and reliability for encrypted site-to-site connectivity.

The ability to combine bandwidth from multiple WAN connections has opened a wide range of deployment possibilities such as vehicular video streaming, media broadcast, field surveillance systems or temporary site connectivity and is seemingly supplementing private leased lines such as MPLS and VSAT.

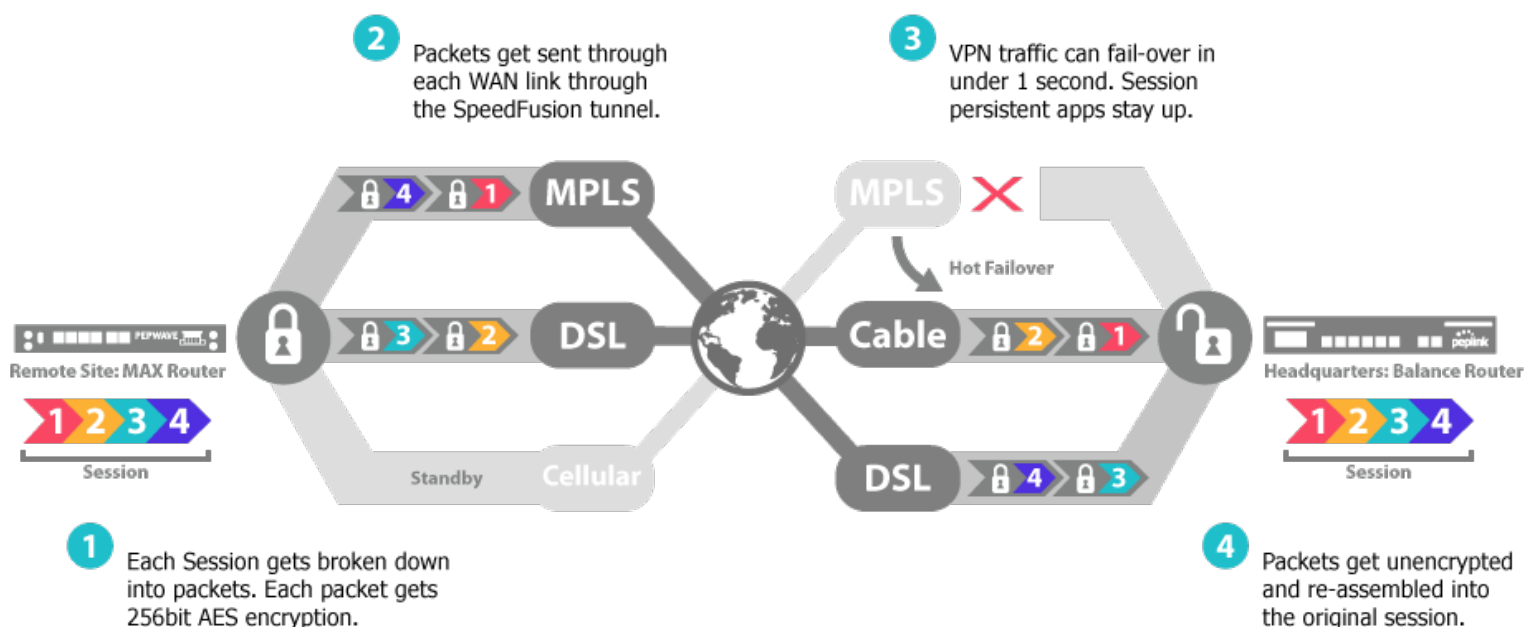
Many business applications need more than additional bandwidth. The transfer of sensitive customer, sales and operational data demands the highest data security available.

SpeedFusion is capable of achieving levels of security, that surpass the most stringent requirements. In this white paper, we are going to discuss SpeedFusion from a security perspective and its advantages compared with IPsec (Internet Protocol Security) standards.

**SpeedFusion provides the Highest Security Level by default**

**Additional Layer of Protection makes Eavesdropping Virtually Impossible**

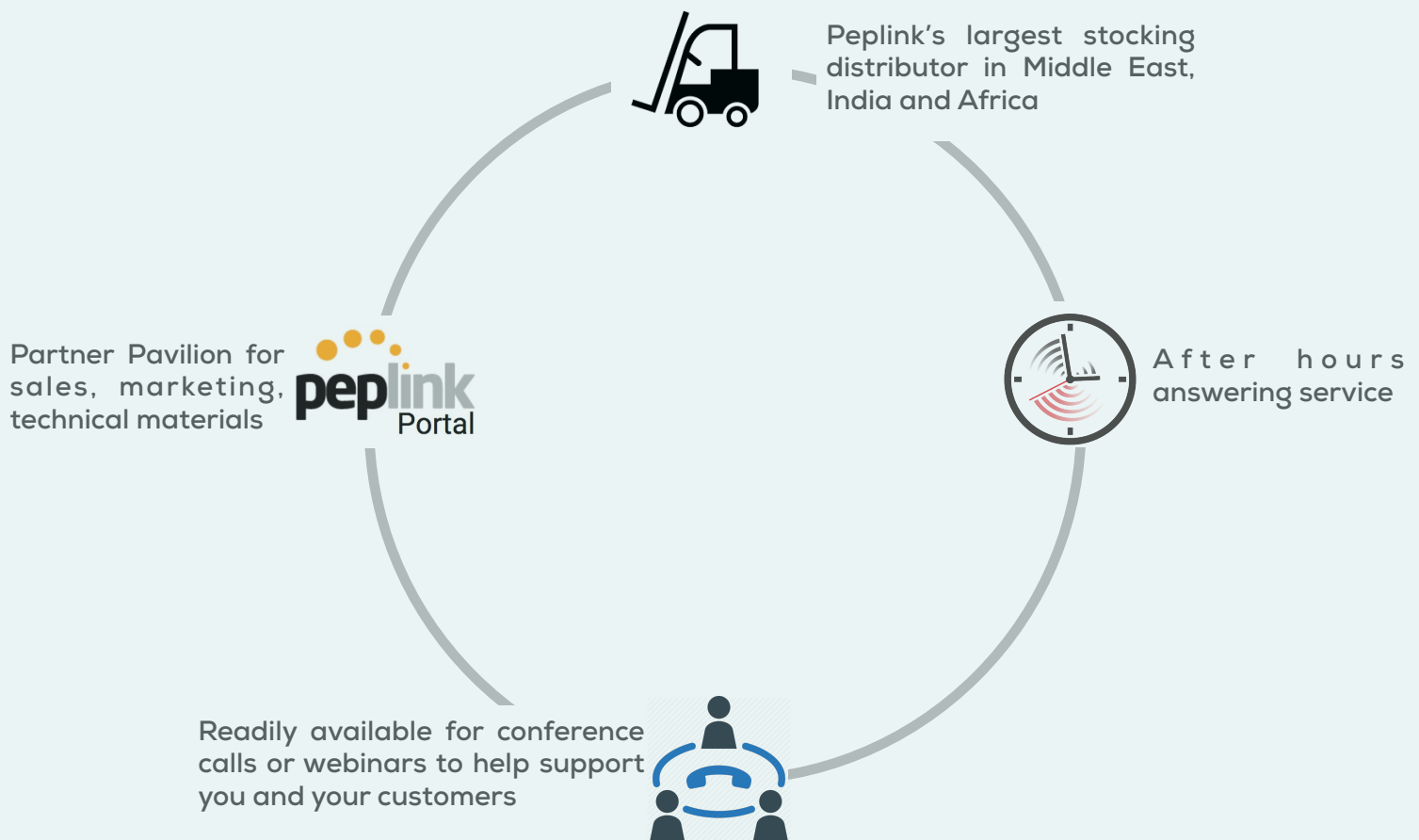
**FIPS 140-2 Certification - Guaranteed Military-Grade Security**



# Become a Partner

Become a Peplink Channel Partner and build your business by helping customers get more from their wide area networks while spending less. Peplink's advanced WAN bonding solutions, powered by patent-pending SpeedFusion technology, give customers blazing speed and seamless connectivity at big savings compared to MPLS and other legacy technologies.

ADVANTESCO's success comes from the belief that we as an organization can only succeed if our partners are successful. Our service offerings are designed to help our partners to generate revenue, increase cost-effectiveness, manage regulatory compliance, integrate information and transition to "next-generation" technology.



190 Partner  
in over  
33 countries in  
GCC, Africa and India



Over  
20 years of experience  
in  
Network Design



## Our Company Clients



ADVANTESCO works with its clients in various ways using our refined engagement models to manage client requirements that could turn out to be one-time or on-going multi-year projects.

We enjoy high customer retention rates and build lasting relationships with first-tier companies. We believe in making partnerships and not just accommodating customers; with the realization that only with our client's success will our success be achieved. We are flexible in tuning our established engagement models and helping each client make the most out of our partnership.

All it takes is a phone call or an email  
to experience our incredible service.

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